

## **2018 Student Market Committee Meeting**

February 6, 2018 – 10:00 am to 11:00 am

## **AGENDA**

Chairperson – Ruthann Crust \* Co-Chairperson – Joe Modglin

- Welcome and Introductions
- 2018 Sales Guide
- Upcoming Partnerships/Due Dates
  - o 2018 Branson Live in Memphis Partnership Due April 6, 2018
  - o 2018 Music Director FAM Tour Registration Due April 27, 2018
- Post Leisure Group Sales Department Events Update
  - o 2018 SYTA Summit January 17-21, 2018 Leah attended
- Upcoming Leisure Group Sales Department Events Update
  - o 2018 TMEA
    - Branson Aisle
    - Dine Around
    - Student Presentation and Branson Breakfast
  - o 2018 SYTA Sales Conference
    - Branson Ice Cream Social
    - Partners Update
- Director of Leisure Group Sales update Lenni Neimeyer
  - o October RFI-RFP Report
  - o November RFI-RFP Report
  - o December RFI-RFP Report
- Public Comments

New Business Open Discussion

Our 2<sup>nd</sup> Quarter Student Market Committee Meeting is scheduled for Tuesday, April 10, 2018, at 10:00 am.