



CVB - ABA Sales Leads 2018

Lenni Neimeyer, Branson Lakes Area CVB
269 State Hwy 248
Branson, MO 65616

Date Range - 2/1/2018 - 2/28/2018

Contact	Maggie Bennett	Viator	(702) 748-8296
	777 North Rainbow Boulevard, Suite 300		
	Las Vegas	NV	89107 United States
Customer Type	Travel Agent	Web Site	www.viator.com
		E-mail	mabennett@viator.com

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/12/2018	4:13 PM	I met with Maggie at ABA. She said they are really wanting more product in Branson even though they have numerous accounts in Branson. The new MO rep is Lindsay Rogan. They are an online tour operators selling tours and activities. Sent her our 2018 Travel Agent Sales Kit.	Lenni Neimeyer

Contact	Rhonda Bilbrey	Bilbrey Tours	325-692-1308
	PO Box 5725		
	Abilene	TX	79608 United States
Customer Type	Tour Operator	Web Site	www.bilbreytours.com
		E-mail	rhondabti@gmail.com

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/7/2018	1:02 PM	Julie met with Rhonda at ABA. Rhonda said she received lots of cards from Branson about her mother Lena, and she wanted everyone to know how much this sincerely touched her heart. She stated that they come every November, usually with two coaches, sometimes two in the same week, and sometimes one on two different weeks. She knows Branson very well; she is working on 2019 itineraries now for 2 coaches. She has senior adults on retail tours and books direct, uses Holiday Inn on Green Mountain. We are mailing our 2018 Sales Kit to this client.	Julie Peters

Contact	Bill Bryson	Uniglobe Ohio Valley Travel	(604) 232-5171
	1165 Market Street		
	Wheeling	WV	26003
Customer Type	Tour Operator	Web Site	www.uniglobeohiovalleytravel.com
		E-mail	info@uniglobeohiovalleytravel.com

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/12/2018	4:08 PM	I met with Bill at ABA. He has two tours booked to Branson in November. All is good. What to hear about any new shows coming during that time of year. Sent 2018 group sales kit.	Lenni Neimeyer



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Contact	Mindy Cahall	Croswell VIP Motorcoach Services	513-724-2206
	975 West Main Street		
	Williamsburg	OH	45176 United States
Customer Type	Tour Operator		
	Web Site	www.gocroswell.com	
		E-mail	mindy@gocroswell.com

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/12/2018	4:23 PM	I met with Ingrid Anderson at ABA for Croswell. They have 3 tours booked to Branson in 2018. 1 in March, 1 in August and 1 in November. They would like invite to the Branson CVB FAM. Works with local Branson receptive. Send our 2018 group sales kit.	Lenni Neimeyer

Contact	Bob Cline	US Tours	304-485-8687
	2819 Murdoch Avenue		
	Parkersburg	WV	26101 United States
Customer Type	Tour Operator		
	Web Site	www.USTours.biz	
		E-mail	bob@ustours.biz

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/12/2018	4:15 PM	I met with bob at ABA. Offers customized tour to Branson and St. Louis. He has a wonders of wildlife tour planned for April. Also wants to design a Branson tour for 2019 that is unique and offered for 3 nights. Would like it to be around Ozark Mountain Christmas. Open to any suggestions and ideas. Sent 2018 group sales kit.	Lenni Neimeyer

Contact	Jennifer Corman	Fullington Trailways	(844) 210-8989
	2101 Alexander Drive		
	State College	PA	16803 United States
Customer Type	Tour Operator		
	Web Site	www.fullingtontours.com	
		E-mail	jennifer@fullingtontours.com

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/6/2018	12:42 PM	Julie had an appointment with Jennifer at ABA; however, the person sitting at the booth at that time was Miranda Oquendo who stated that they do both preformed groups and retail of both student and seniors and they book direct. They plan a reunion tour every year and are looking at Branson for 2019 in Sept or Oct. Let them know about any special shows or limited engagement stars. They will start planning this itinerary soon, as they want it to be advertised by June. We are mailing our 2018 Sales Kit to this client.	Julie Peters



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Contact	Elizabeth Craig	Tours of Distinction	(860) 627-0199
	P.O. Box 1011		
	East Windsor	CT	06088 United States
Customer Type	Tour Operator	Web Site	E-mail elizabeth@toursofdistinction.net

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/9/2018	1:32 PM	Lenni met with Elizabeth at ABA. They are working on a November 2019 tour. Was very interested to receive some tour ideas. I sent her our 2018 group sales kit.	Lenni Neimeyer

Contact	Bob Crocker	Eastside Transportation Services	(864) 384-0019
	299 Ferndale Drive		
	Boiling Springs	SC	29316 United States
Customer Type	Tour Operator	Web Site www.eastside transportation.co	E-mail crockerbw@live.com

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/12/2018	4:57 PM	I met with Bob at ABA. Said his company is 45 to 50 % charter business. However, they are starting a new tour department and would like Branson images for their website. Also would like to attend the Branson CVB FAM this April. Sent 2018 group sales kit.	Lenni Neimeyer

Contact	Kristen Dellinger	Christian Tours	(828) 465-3900
	P.O. Box 890		
	Newton	NC	28658 United States
Customer Type	Tour Operator/Travel Agent	Web Site www.BurkeChristianTours.com	E-mail Kristen@BurkeChristianTours.com

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/7/2018	2:44 PM	Julie met with Kristen at ABA. She stated that Christian Tours has 11 trips planned to Branson in 2018 retail catalog, preformed groups could be added. Branson as a destination is up and down for them over time, they are already very familiar with Branson. We are mailing our 2018 Sales Kit to this client.	Julie Peters

Contact	Crystal DeLorenzo	Wade Tours and Travel, Inc.	518-355-4500
	797 Burdeck Street		
	Schenectady	NY	12306 United States
Customer Type	Tour Operator	Web Site www.wadetours.com	E-mail Crystal@wadetours.com

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
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Branson, MO 65616

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2/12/2018 4:20 PM I met with Crystal at ABA. She booked a 2017 Spring tour and a 2017 November tour. The Nov. tour did not sell. Not sure why. Will try again in 2018. Very interested in updated information on Shows and attractions. Sent 2018 group sales kit. Lenni Neimeyer

Contact

Diane Diebel Hanover Holidays 519-364-4911
73 14th Avenue
Hanover, Ontario N4N 3W9 Canada

Customer Type Tour Operator Web Site www.hanoverholidays.com
E-mail diane@hanoverholidays.com

Notes

Date	Time	Regarding	Record Manager
2/9/2018	2:50 PM	Julie met with Diane at ABA. She said she had a group here for New Year's Eve in Dec 2017, and she would like to hear from those who have New Year's Eve shows in Dec 2018. She has several 2018 dates planned besides New Year's Eve also. She is interested in hearing from Billy Yates' Hit Songwriters in the Round and would like to know who his guests are on which dates. We are mailing our 2018 Sales Kit to this client.	Julie Peters

Contact

Chris Donnelly Sugar Tours Inc (802) 464-9740
P. O. Box 2078
West Dover VT 05356 United States

Customer Type Tour Operator Web Site
E-mail vttours@sover.net

Notes

Date	Time	Regarding	Record Manager
2/9/2018	1:10 PM	Branson is a top city for them. They feature other tour operator partner itineraries on their website. Also offer culinary tours. Most tours are road scholar or multi-generational trips. All tours must have an educational component. Need to set up educational tours at BBQ restaurants, tastings, meeting with pit masters, etc. Dates are 2. April, 2 in June, 2 in July, 2 in Aug. September (2) and October. Book Branson with Sweet Magnolia Tours. Sent our 2018 group sales kit	Lenni Neimeyer

Contact

Diane Eagle Abbott Trailways 540-343-1133
1704 Granby Street
Roanoke VA 24012-5604

Customer Type Tour Operator Web Site www.abbottbus.com
E-mail dianeeagle@abbottbus.com

Notes

Date	Time	Regarding	Record Manager
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269 State Hwy 248
Branson, MO 65616

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2/9/2018 12:22 PM Julie met with Diane at ABA. She has three tours scheduled to Branson in 2018, one in June and two in November. She is using the Hilton for lodging on all three. Shows she mentioned interest in are the Presleys, Showboat Branson Belle, Texas Tenors, Bretts, Maxine, and Curling Vine Winery; open to hearing about others also. We are mailing our 2018 Sales Kit to this client. Julie Peters

Contact

Maria Frank Benedict's Bus Service 570-724-5867
2166 Charleston Road
Wellsboro PA 16901 United States

Customer Type Tour Operator Web Site www.benedictsbus.com E-mail maria@benedictsbus.com

Notes

Date **Time** **Regarding** **Record Manager**
2/9/2018 12:54 PM Julie met with Maria at ABA. She works with both Senior Adults and Student groups. She came to SYTA in Branson in 2015. She works with Branson Ticket & Travel and has booked the Radisson for an April 2018 tour that is retail to adults and is sold out. We are mailing our 2018 Sales Kit to this client. Julie Peters

Contact

Ted Goldenberg Chapman Cultural Tours, Ltd (905) 737-8687
10720 Yonge Street, Suite 213
Richmond Hill ON L4C 3C9 Canada

Customer Type Tour Operator Web Site E-mail ted@chapmantours.ca

Notes

Date **Time** **Regarding** **Record Manager**
2/7/2018 2:32 PM Julie met with Ted at ABA. He stated that he works with preformed Student groups. He has used Branson Ticket & Travel and stayed at Best Western Music Capitol in the past. He maybe has a group coming in Fall of 2018. He attended SYTA in Branson in 2015. Because he is in Canada, it is 2 days out and 2 days back and sometimes the student groups do not have enough time to make it here. Exchange rates can also make it difficult sometimes. We are mailing our 2018 Sales Kit to this client. Julie Peters

Contact

Alice Hahn Tours For You, LLC 502-348-0558
210 Rosewood Drive
Bardstown KY 40004 United States

Customer Type Tour Operator Web Site www.toursforyoullc.com E-mail alice@toursforyoullc.com

Notes

Date **Time** **Regarding** **Record Manager**
2/9/2018 1:02 PM Lenni met with Alice at ABA. She has a couple of tours booked to Branson in 2018. They are very interested in getting more information on Dogwood Canyon. We sent her a group sales kit. Lenni Neimeyer



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Branson, MO 65616

Date Range - 2/1/2018 - 2/28/2018

Contact	Caren Hall	Caren's Charter Inc	913-897-2084
	3540 West 194 Street		
	Stilwell	KS	66085 United States
Customer Type	Tour Operator		
	Web Site	www.carenscharters.com	
		E-mail carenscharters@aol.com	

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/9/2018	2:16 PM	Juile met with Caren. She knows Branson well. She noted that she would like to hear from Branson Scenic Railway; she has not been able to reach a machine that would let her leave a message. We are mailing our 2018 Sales Kit to this client.	Julie Peters

Contact	Pattie Harrell	Premier Tours Global	(972) 355-1189
	4525 Production Drive		
	Dallas	TX	75235 United States
Customer Type	Tour Operator		
	Web Site	www.premiertoursglobal.com	
		E-mail pattie1@premiertoursglobal.com	

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/12/2018	4:18 PM	I met with Pattie at ABA. She has two tours booked to Branson in Nov. 1 is 13 - 16 and the 2nd is 27 - 30. Very interested to recieve info on Samson. Also very interested to recieve an invite to Branson CVB FAM. Sent 2018 group sales kit.	Lenni Neimeyer

Contact	Paul & Melody Jordan	Front Line Tours	(905) 643-4242
	12 Creanona Boulevard		
	Stoney Creek	Ontario	L8E 5W5 Canada
Customer Type	Tour Operator		
	Web Site	www.frontlinetours.ca	
		E-mail paul@frontlinetours.ca	

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/7/2018	2:28 PM	Julie met with Paul at ABA. He stated that he brought a group to the Radisson in 2017; they saw Patsy Cline, went to SDC, and used a Step On Guide. He expressed interest in SIX, Shoji, Daniel O'Donnell, Billy Yates' Hit Songwriters in the Round; He would like Hilton Promenade info and rates. We are mailing our 2018 Sales Kit to this client.	Julie Peters

Contact	Roz Kilner	Miller Transportation	(502) 815-0232
	111 Outer Loop		
	Louisville	KY	40214 United States
Customer Type	Tour Operator		
	Web Site	www.millertransportation.com	
		E-mail rkilner@millertransportation.com	



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269 State Hwy 248
Branson, MO 65616

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Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/12/2018	5:00 PM	I met with Roz at ABA. She has 5 retail Branson tours scheduled in 2019. Works with a local receptive for booking tours. Also wants invitation to the Branson CVB FAM. WANTS updated images for Branson.	Lenni Neimeyer

Contact

Lee & Virginia Klaer
Lamplighter Tours of Atlanta, Inc. 678-359-4912
PO Box 957718
Duluth GA 30095 United States

Customer Type Tour Operator
Web Site www.lamplightertours.net
E-mail info@lamplightertours.net

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/9/2018	2:53 PM	Julie met with Lee at ABA. Not sure why he requested our appointment because he stated that he usually does not do outbound travel, he is a receptive in Atlanta. He did attend Travel South in Branson and he stated that the College of the Ozarks is a true asset to the community. He does not have any tours planned to Branson. We are mailing our 2018 Sales Kit to this client.	Julie Peters

Contact

Maria Manouvelos-Baker
First Choice Tours (413) 665-9090
110 North Hillside Road
South Deerfield MA 01373 United States

Customer Type Tour Operator
Web Site www.fctours.com
E-mail maria@fctours.com

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/7/2018	12:57 PM	Julie met with Maria at ABA. Maria indicated that she would like to leard about any unique activities and would like to plan to bring a group in late August of 2019. They would need to fly into Springfield and coach from there. She would like to hear from the Titanic and Shoji also. They serve all types of groups, and do student travel in the Spring. We are mailing our 2018 Sales Kit to this client.	Julie Peters

Contact

Elizabeth Martin
Funtastic Getaways (508) 457-7461
15 Mill Pond Way
East Falmouth MA 02536

Customer Type Tour Operator
Web Site
E-mail liz@fungetaways1.com

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
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Branson, MO 65616

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2/9/2018	2:55 PM	Julie met with Liz Martin at ABA. She works with Senior Adults, sometimes books direct, sometimes uses receptive services. She usually comes at Christmas time every other year, but also considers October at times. She was here in 2016 and is planning on 2018. She would like to know about any new Christmas shows. She expressed interest in possibly attending the April Travel Planner FAM, so we will send her the application. We are mailing our 2018 Sales Kit to this client.	Julie Peters
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Contact

Allison Miller	Red Cat Vacations	(865) 356-2657
6408 Ridgewalk Lane		
Knoxville	TN	37931 United States

Customer Type	Travel Agent	Web Site	E-mail allisonem7@aol.com
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Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/9/2018	1:31 PM	Lenni met with Allison at ABA. They will book small groups and FIT packages to Branson. Interested in receiving updated Branson information. We sent her our 2018 group sales kit and travel agent commission guide sales kit.	Lenni Neimeyer

Contact

Julie Mincey	High Country Travel & Tours	(252) 631-1003
2222 Caracara Drive		
New Bern	NC	28560 United States

Customer Type	Travel Agent	Web Site	E-mail julie@juliemincey.com
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Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/7/2018	2:37 PM	Julie met with Julie at ABA. She indicated that she works with mixed adult groups, mostly age 40 and up. She is interested in Hilton Promenade and Billy Yates' Hit Songwriters in the Round. Group tours would likely be either Spring or October, would fly into Springfield and incorporate NW Arkansas. She also would likely have FIT clients from the travel agency who would fly in on individual vacations. We are mailing our 2018 Sales Kit to this client.	Julie Peters

Contact

James Murphy	Art Henry Tours	615-386-9301
PO Box 23766		
Nashville	TN	37202-3766 United States

Customer Type	Tour Operator	Web Site www.arthenry.com	E-mail james@arthenry.com
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Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/9/2018	3:00 PM	Julie met with James at ABA. He works with preformed groups only, knows Branson well. He had 5 groups here in 2017 and has one or two that have requested Branson so far for 2018. He mostly lodges at the Hotel Grand Victorian. We are mailing our 2018 Sales Kit to this client.	Julie Peters



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Lenni Neimeyer, Branson Lakes Area CVB
269 State Hwy 248
Branson, MO 65616

Date Range - 2/1/2018 - 2/28/2018

Contact	Ron Parks	Capital-Colonial Trailways	251-476-8687
	2521 Halls Mill Road Mobile	AL	36606 United States
Customer Type	Tour Operator		
	Web Site	www.colonialtrailways.com	
		E-mail rparks@colonialtrailways.com	

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/7/2018	2:20 PM	Julie met with Ron at ABA. Ron noted that he attended Travel South in Branson and he feels up to date. He has about 3 or 4 tours a year that come to Branson; some call inpromptu to plan; He has used Hilton, Radisson, Grand Country Inn, and has booked through Sweet Magnolia and is starting to sometimes use US Tours. We are mailing our 2018 Sales Kit to this client.	Julie Peters

Contact	Tim Patrick	Mayflower Tours	630-435-8268
	P.O. Box 490 Downers Grove	IL	60515 United States
Customer Type	Tour Operator		
	Web Site	www.mayflowertours.com	
		E-mail tpatrick@mayflowertours.com	

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/12/2018	4:02 PM	I met with Tim at ABA. 2018 Branson Ozark Christmas tour has multiple departures. 2018 Ozark Mountain Melodies tour has multiple departures between June and September. The tour spends one night Drury Inn Sikeston and two nights Best Western Center Pointe Inn Branson. Route 66 tour spends two days in St. Louis. tim is very interested in a mystery tour for 2019 during Ozark Mountain. Book tickets through Branson Ticket & Travel	Lenni Neimeyer

Contact	Rachel Pohl	Adirondack Receptive Service	(315) 354-5532
	P. O. Box 100 Raquette L	NY	13436
Customer Type	Tour Operator		
	Web Site		
		E-mail	

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/9/2018	12:28 PM	Julie met with Rachel, who indicated that the contact is actually Donna Pohl. She stated they have always done inbound to New York, however, they are now starting outbound. Branson is a possible for 2019. Their market is retired teachers, seniors, adventure and foodies. We are mailing our 2018 Sales Kit to this client.	Julie Peters



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Branson, MO 65616

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Contact	Bob Ramian	Community Education Travel	(847) 718-7751
	2121 South Gebbert Road		
	Arlington Heights	IL	60005 United States
Customer Type	Tour Operator	Web Site	www.ce214.org
		E-mail	bob.ramian@d214.org

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/9/2018	3:05 PM	Julie met with Bob at ABA. He stated that his last tour was a co-operative effort with another operator the last time he had a group to Branson. He may plan one for 2019, so send him information that would be of interest to a Senior Adult trip as an educational venture. We are mailing our 2018 Sales Kit to this client.	Julie Peters

Contact	Jamie Rawlings	Pinnacle Charter & Tours	(479) 205-0505
	3333 Pinnacle Hills Parkway, Suite 432		
	Rogers	AR	72758 United States
Customer Type	Charter Company	Web Site	
		E-mail	

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/9/2018	1:00 PM	Lenni met with Jeff Wright at ABA. They plan both day trips and overnight trips to Branson. Jamie is the director of tours and all group sales info should be directed to Jamie. We will send the group sales kit.	Lenni Neimeyer

Contact	Faith Reese	Garden State Getaways	
	Jackson	NJ	
Customer Type		Web Site	
		E-mail	

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/9/2018	2:25 PM	Julie met with Faith at ABA. She plans retail tours for senior adults, and she has never been to Branson. She expressed interest in attending the April Travel Planner FAM. She is new to our database. I explained that we can help her with lodging quotes through RFP service. We will mail her the Sales kit and the invitation to the April FAM.	Julie Peters

Contact	Bryant Rosa	Group Travel Network	(407) 347-5921
	410 North Dillard St., Ste. 104		
	Winter Garden	FL	34787 United States
Customer Type	Travel Agent	Web Site	
		E-mail	



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<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/6/2018	9:44 AM	Julie met with Bryant at ABA. He works with High School Bands and they usually need 2 days of activities, such as SDC and a show. He may be looking for a receptive. Please send him student related activities he can learn about. We are mailing our 2018 Sales Kit to this client.	Julie Peters

Contact

Contact	Jerry Schueller	Personalized Tours and Coach	(920) 528-7600
	W4928 Pheasant Valley		
	Waldo	WI	53093 United States
Customer Type	Tour Operator	Web Site	E-mail jerry@gopersonalized.com

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/12/2018	4:11 PM	I met with Jerry at ABA. He is 3 tours booked to Branson this year. 2 in September and 1 in October. Sent our 2018 group sales kit.	Lenni Neimeyer

Contact

Contact	Cindi Shanker	Black Tie Bus Charters, Inc	(336) 768-5177
	3050 Ridgewood Road		
	Winston Salem	NC	27107
Customer Type		Web Site	E-mail

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/9/2018	3:15 PM	Julie met with Cindi at ABA. Cindi stated that they work mostly with Senior Adults, and in the summer they sometimes have church or family groups. They are a multigenerational bus company and they are building a tour catalog that will be from the month of May forward. They are looking for items related to history and culture, they do not use any chain restaurants, so they want to hear from those who are uniquely local. They would especially like to hear from All Hands On Deck Show and the Billy Yates' Hit Songwriters in the Round. We are mailing our 2018 Sales Kit to this client.	Julie Peters

Contact

Contact	Charles Smith	Brewster Travel	740-668-2877
	P.O. Box 189		
	Martinsburg	OH	43037 United States
Customer Type	Tour Operator	Web Site www.brewstertravel.com	E-mail brewstertravel@yahoo.com

Notes

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CVB - ABA Sales Leads 2018

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Branson, MO 65616

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2/7/2018 2:47 PM Julie met with Chuck at ABA. He stated that his groups are Senior Adults and he bopoks Julie Peters through Ozarks Kirkwood; stated they have been coming to Branson since 1984; has used Radisson, Fairfield Inn, and Grand Country, however he prefers interior corridors. He has a Nov 2018 tour planned and he knows Branson very well. We are mailing our 2018 Sales Kit to this client.

Contact	Michael Smith	Premier World Discovery Tours	310-372-3668
	2615 190th Street, Suite 200		
	Redondo Beach	CA	90278 United States
Customer Type	Tour Operator		
	Web Site www.premierworlddiscovery.com		
	E-mail msmith@premierworlddiscovery.com		

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/12/2018	5:28 PM	Lenni met with Michael at ABA. He has 5 different tour dates booked to Branson for 2018. which is one more than he booked in 2017. Branson sells very well for him. Always needs new and updated images from Branson. Sent 2018 group sales kit.	Lenni Neimeyer

Contact	Bryon Steinwand	Promotion Tours	(587) 991-1599
	35 Renault Cres		
	St, Albert, AB		Canada
Customer Type	Tour Operator		
	Web Site		
	E-mail		

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/9/2018	1:08 PM	Leni met with Bryon at ABA. Has not booked Branson in 3 years. Might be interested to book a tour in November during the week of our Thanksgiving in 2019. I sent group sales kit.	Lenni Neimeyer

Contact	Imogene Stracuzza	There & Back Again Adventures	(912) 233-3836
	P. O. Box 14512		
	Savannah	GA	31416
Customer Type	Tour Operator		
	Web Site		
	E-mail imogene@thereandbackagain.com		

Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/9/2018	1:34 PM	Lenni met with Imogene at ABA. Said they are mostly a Nascar Tour Company. Will consider booking a tour in December of 2018 after the 10 that would be with clients who attended the Nascar race. I sent her our 2018 group sales kit.	Lenni Neimeyer



CVB - ABA Sales Leads 2018

Lenni Neimeyer, Branson Lakes Area CVB
269 State Hwy 248
Branson, MO 65616

Date Range - 2/1/2018 - 2/28/2018

Contact	Edward Sturrup	Tour Trends Ltd.	508-224-2288
	P.O. Box 772 Plymouth	MA	02362 United States
Customer Type	Tour Operator	Web Site	www.tourtrends.com
		E-mail	tourtrendsed@hotmail.com

Notes

Date	Time	Regarding	Record Manager
2/9/2018	1:37 PM	Lenni met with Edward at ABA. He is not currently planning any tours to Branson. Edward's tours are 90% inbound tours to the Northeast coast. Lenni noted that Edward also works with military reunions. Sent our 2018 group sales kit.	Lenni Neimeyer

Contact	Ken Summer	Timi's Tours	(217) 768-3531
	P. O. Box 25 Moweaqua	IL	62550
Customer Type	Tour Operator	Web Site	
		E-mail	

Notes

Date	Time	Regarding	Record Manager
2/12/2018	4:10 PM	I met with Ken at ABA. He has booked three different tours to Branson in 2018, Aug. Nov. & Dec. Wants any new restaurant information. Sent group sales kit.	Lenni Neimeyer

Contact	Ed Tonahill	Crown Coach Charters & Tours	901-384-9988
	1697 Bartlett Road Memphis	TN	38134 United States
Customer Type	Tour Operator	Web Site	www.crowncoach.net
		E-mail	sales@crownccoach.net

Notes

Date	Time	Regarding	Record Manager
2/7/2018	12:47 PM	Julie met with Ed at ABA. He has come to Branson every year for several years with the one exception of 2017. He works with Branson Ticket & Travel and usually books Savannah House. He said he knows Branson well. We are mailing our 2018 Sales Kit to this client.	Julie Peters

Contact	Pam Upton	Blue Grass Tours, Inc	859-252-5744
	817 Enterprise Drive Lexington	KY	40510 United States
Customer Type	Tour Operator/Travel Agent	Web Site	
		E-mail	

Notes

Date	Time	Regarding	Record Manager
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CVB - ABA Sales Leads 2018

Lenni Neimeyer, Branson Lakes Area CVB
269 State Hwy 248
Branson, MO 65616

Date Range - 2/1/2018 - 2/28/2018

2/9/2018	3:01 PM	Julie met with Pam at ABA. She works with all group types, but only preformed groups. She would only book Branson when a group requests it. At this time she is not looking for any particular responses. She stated she cannot attend the Travel Planner FAM in April because she is always too busy then and that mid June to mid August is more free for her. I advised her that we could help her at those times that are convenient for her if she wants to come check out Branson on her own. We are mailing our 2018 Sales Kit to this client.	Julie Peters
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Contact

Kory Vrieze	Kaleidoscope Adventures	407-345-4899
7081 Grand National Drive, Ste. 110		
Orlando	FL	32819 United States

Customer Type Student Tour Operator	Web Site	E-mail
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Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/9/2018	2:42 PM	Julie met with Kory at ABA. Kory is new to our database and he expressed interest in the April Travel Planner FAM. He related that his Dad had been a bus driver to Branson and it was always his favorite destination. He works with student groups and is interested in hearing from the properties that are a good fit for the student market. We are mailing our 2018 Sales Kit to this client.	Julie Peters

Contact

Pixie & Darnell Weatherspoon	Pixie Travel Unlimited	773-660-9200
P. O. Box 288557		
Chicago	IL	60628 United States

Customer Type Tour Operator	Web Site	E-mail pixiefuntours@aol.com
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Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/12/2018	4:05 PM	I met with Pixie at ABA. She has not booked a Branson tour for 4 to 5 years. She is open to planning a tour in 2019. Send her tour itineraries and any ideas for special tours. Sent group sales kit.	Lenni Neimeyer

Contact

Ken Wooten	Academic Travel Service	828-692-7733
PO Box 547		
Hendersonville	NC	28793 United States

Customer Type Student Tour Operator	Web Site www.AcademicTravel.com	E-mail academictravel@hotmail.com
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Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/6/2018	12:30 PM	Julie met with Ken at ABA. He usually uses Branson On Stage Live to book his shows, but books his hotel direct. He likes Branson Towers and has sometimes used Comfort Inn on Gretna. He comes in the Springtime with Student groups. We are mailing our 2018 Sales Kit to this client.	Julie Peters



CVB - ABA Sales Leads 2018

Lenni Neimeyer, Branson Lakes Area CVB
269 State Hwy 248
Branson, MO 65616

Date Range - 2/1/2018 - 2/28/2018

Contact	Julien Yessine	Expression Voyages	
			Canada

Customer Type	Web Site	E-mail
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Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/7/2018	12:49 PM	Julie met with Julien at ABA. They tour with senior adults and they are new to our database. He would like to attend our April FAM and he would like to learn about Branson offerings. He would like to bring a group in 2019, and have it in place for a fall of 2018 brochure. We will send the application about the Travel Planner FAM. We are mailing our 2018 Sales Kit to this client.	Julie Peters

Contact	Despina Yianoulis	White Star Tours, Inc.	610-775-5000
	26 East Lancaster Avenue		
	Reading	PA	19607 United States

Customer Type	Tour Operator	Web Site	www.whitestartours.com	E-mail	dyanoulis@whitestartours.com
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Notes

<u>Date</u>	<u>Time</u>	<u>Regarding</u>	<u>Record Manager</u>
2/9/2018	1:04 PM	Lenni met with Despina at ABA. Said Branson sold OK last year looking for more in 2018. Thru Branson ticket & Travel. Sent her group sales kit.	Lenni Neimeyer